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## Contractor Sales Specialist

Are you a solid sales pro? Do you execute sales strategies by building customer relationships that last? Are you experienced with the contractor marketplace? Are you ready for the next step in your career? If yes, we have an outstanding opportunity for you!

Call on residential and commercial contractors in the Lake Sunapee region selling top-line lumber, siding, kitchen cabinets, tools, and hardware. Build relationships, negotiate pricing, and carry out an aggressive sales strategy that serves the customers and increases market share. Be a vital part of a small team of contract sales staff.

### Primary Responsibilities:

- Proactively grow and manage local builder accounts
- Prepare and communicate quotes, terms, service, and dates to customers
- Increase and maintain a strong network of industry relationships
- Work closely with inside sales and contract sales team members
- Consistently offer a complete, top line of products and services

### Skills & Qualifications:

- Recent or current experience in the lumber & building materials industry
- Demonstrated pricing and contract negotiation skills
- Successful sales and account management experience
- Strong knowledge of blueprints, takeoffs, and codes
- High personal and professional integrity

Job Type: Full-time, salaried, reporting into the Contractor Sales & Delivery Manager. You will enjoy excellent benefits and a competitive base salary as well as work with great teammates.

If you are interested in applying to this job posting, please send your resume to [jenny@lumberbarn.com](mailto:jenny@lumberbarn.com)