
The Lumber Barn

- Large enough to meet your needs, small enough to care



Sales Associate

We are looking for the right person to join our team. Our store needs an experienced Sales Associate who loves helping customers find solutions that will add value to their home improvement projects. We're a small business and operated store with a long track record in the community, so many of our customers are repeats who always return to us for building materials. If you like working in a supportive environment and you are dedicated to excellence in your professional life, we'd love to interview you. We provide awesome benefits and an energetic, enjoyable work environment. The right candidate will contribute primarily to the hardware store sales in a full-time capacity. This position reports into the Assistant Store Manager.

Job Responsibilities:

- Greet customers when they walk through the door
- Ask customers what they are looking for and show them several options
- Build rapport through conversation and honest recommendations
- Ring up sales and arrange for delivery or pick-up of the customer's order including special orders
- Invite customers to search our website for coupons and other ways to save money
- Partner with management to resolve any customer discrepancies to achieve best outcome
- Assist in keeping the store appearances clean, orderly and well-maintained including shelves, displays and check-out areas
- Stock shelves and ensure displays have maximize visibility and sales
- Assist with periodic inventory counts
- Provide feedback to management on scanning errors, inventory losses and other issues that could impact a customer's experience

Qualifications / Skills:

- High-energy, friendly personality
- Capable of interpreting customers' words and showing them products that meet their needs
- Basic addition and subtraction skills
- Willingness to become subject matter expert

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- Passion for being a team player

Education, Experience, and Licensing Requirements:

- 2+ years' retail sales experience preferred
- High school diploma/GED required

Working hours are Monday through Friday from 7 AM to 5 PM on-site. No telecommuting or work-from-home options are available with this position. Every other Saturday is a must with a day off during the week. This position is eligible for benefits such as medical, dental, vision, disability, 401(k) with a company match and paid vacation time and holidays.

If you are interested in applying to this job posting, please send your resume to jenny@lumberbarn.com.